

#### Your current challenges in numbers



93%

OF HR DECISION-MAKERS CONSIDER
IT A PRIORITY TO IMPROVE THE
QUALITY OF HR DATA BY TACKLING
DUPLICATE, OBSOLETE, ERRONEOUS OR
INCONSISTENT DATA (1)



"GUARANTEED COMPLIANT!"

### MORE than 90%

OF HR DECISION-MAKERS THINK IT IS A
PRIORITY TO ENSURE THE INTEGRITY OF
MANAGED DATA AND TO COMPLY WITH
REGULATIONS AND THE GDPR (1)



15%

OF CONTRACTS MANAGED BY
COMPANIES ARE LOST OR THE PERSON
RESPONSIBLE FOR MANAGING THEM
IS NOT CLEARLY IDENTIFIED (2)



73%

OF COMPANIES CANNOT AUTOMATICALLY
CENTRALISE ALL MANAGED CONTRACTS (2)



85%

OF COMPANIES MANAGE
CONTRACTS MANUALLY (2)

# IMPROVE THE MANAGEMENT OF YOUR RESOURCES THROUGH DIGITALISATION

Human Resources departments are responsible for the company's employee management strategy. Between the recruitment of new employees, processes to motivate and retain existing employees and the management of their skill development, they have a significant challenge. These teams are confronted with a large flow of information on a daily basis, and want to optimise how this information is managed in order to save time in carrying out their administrative tasks.

With the emergence of new technologies and new work patterns, employees expect Human Resources to simplify administrative management. To carry out their tasks and improve the employee experience, HR departments should focus on innovative digital solutions.

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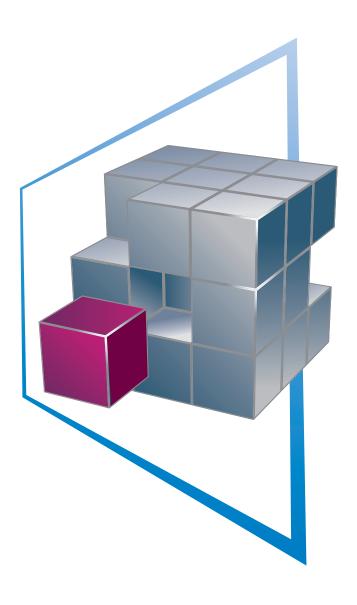
Implementation with our customers



**Good reasons** 

Page 15

**to choose Konica Minolta** to digitalise your business





### Challenge 1 - Anticipate in order to guide

### ANALYSE THE SKILLS NEEDED IN THE COMPANY

Before recruitment can begin, Human Resources must analyse the skills needed

To collect this information from the various teams and determine the actions to be taken, you can create forms to be distributed to the managers of your departments in order to determine the profile of the desired candidate.

To simplify the management of these forms, there are various measures to follow:

#### HIGHLIGHTS Save the forms in a secure **Avoid the manual** database that can be accessed management of paper or from anywhere digital forms • Automatic storage of • Management of scanned or digital forms: automatic documents in a content management platform renaming of documents through character according to the filing rules you set or according to the recognition content of the form. Analyse the skills needed in a Simplify workforce planning company team more quickly for a job position • Automatically send vacant • Automatic assignment of a time slots for a temporary task to a person linked to a position document



### **Challenge 2 - Recruit new talent**

### **GUIDING CANDIDATES AND RECEIVING APPLICATIONS**

With the many recruitment platforms available on the market, job applications can come from many different sources.

To make it easier for you to answer candidates' questions and avoid wasting time downloading candidate applications from your email inbox,

professional social networks or online recruitment sites, there are innovative solutions to automate these tasks.

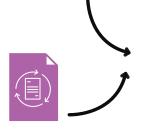


#### Implementation of a Chatbot

to automatically respond to candidates' questions on your career site using an RPA solution



#### ✓ HIGHLIGHTS



- Connection to different data sources and retrieval of your candidates' CVs and cover letters by software robots through an RPA solution
- Improve the experience of candidates during the recruitment process
- Avoid repetitive and time-consuming tasks
- Save time in the candidate selection process



**Automatic consolidation** of information related to a candidate's file (documents, email exchanges, surveys, invitations)





platform

**Recording of** application documents in a content management



**Extraction of** profile data and classification of candidates by competence

### **VALIDATION** OF SELECTED PROFILES

To facilitate your internal exchanges with department managers looking for new talent, you can use a content management solution.

#### Send notifications to department

managers to validate a candidate's profile from the content management platform

management platform





Limit email exchanges with numerous attachments





Speed up the validation process of applications



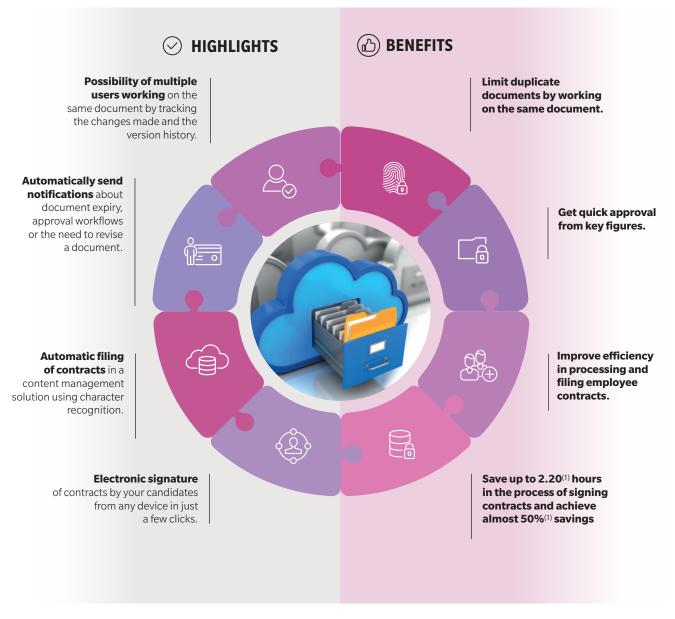
Challenge 3 – Integrate and manage employee records

### MANAGEMENT OF VARIOUS EMPLOYEE FILES

From its creation to its submission, signature and filing, the employment contract generates significant administrative costs if its management is not optimised.

So you're wondering how to optimise its management?

Here are some ideas:





Challenge 3 – Integrate and manage employee records

### MANAGEMENT OF YOUR EMPLOYEES' PAY SLIPS



Retrieval of payslips stored in a content management platform.







Electronic distribution of payslips via a secure digital safe.

Optimise administrative costs and

increase productivity.

- Improve the employee experience.
- Be eco-responsible by reducing paper use and sending digital documents.



To further optimise your internal processes, you can automate the management and sending of payslips

to your employees.



Update missing data in employee records regarding remuneration

### EXPENSE REPORT MANAGEMENT

Between receiving invoices from employees, the approval of budgets by their managers and the reimbursements to be included in pay slips, managing expense reports can quickly become complicated for HR. It's possible to gain efficiency in this process with a turnkey digital solution.

Scanning of receipts by users directly from the management application.

Create expense reports from within the solution and send notifications to approvers.

Link our expense report solution to your payroll system.





 Simplify the management of expense reports for the employee.



 Reduce email exchanges to approve expense reports through automatic notifications.



 Simplify expense reimbursement

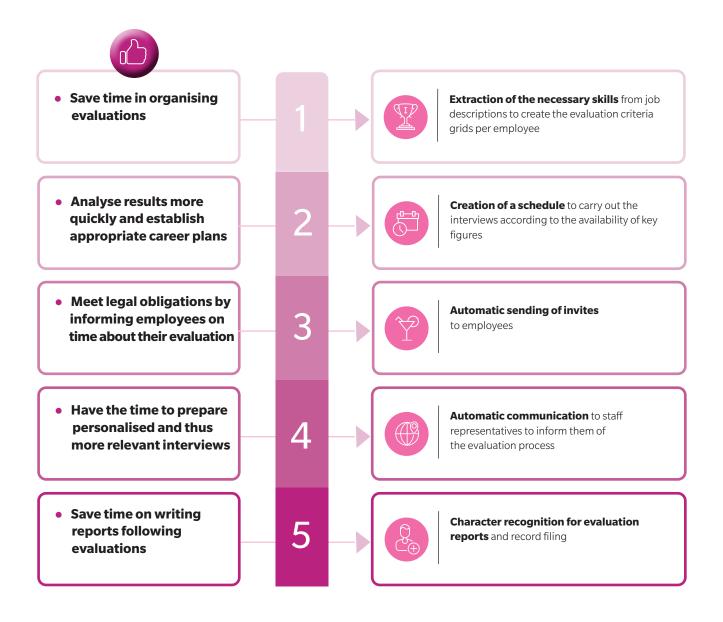


### Challenge 4 - Evaluate your employees

### OPTIMISE YOUR PERSONNEL MANAGEMENT TIME

Another challenge for the Human Resources department is staff evaluation. This process is a source of benefits because it allows the professional development of employees to be monitored and the human resource management strategy to be adapted. However, this practice can quickly be perceived as a burden for teams due to the time needed to prepare and organise it.

Find out how digital solutions can help you better plan and manage time dedicated to managing your staff:





### TRAIN YOUR EMPLOYEES TO BETTER ENSURE THEIR DEVELOPMENT

Continuous training of employees is essential to ensure their proper development. It is also necessary to achieve maximum productivity in a team; without updating skills, the profile of employees may no longer correspond to the missions of a job position. Between discovering needs and planning, budgeting for and organising training courses, Human Resources have a huge amount of information to process.

Digitalisation can lighten the workload of your teams:



- Simplify the implementation of the training schedule
- Budget for the training plan more quickly thanks to rapid feedback and analysis of needs
- Easily check whether employees have completed mandatory training
- Limit the sending of communications by email or post
- Increase productivity by reducing manual tasks



 Automatic retrieval of training needs discovered in annual interviews



- Automatic sending of training notifications to your employees from your content management platform or by email with an RPA solution
  - Automatic reminders for employees who have not attended training
- Transfer of documents from your content management platform to a training partner outside your organisation
- Automatic update of the list of trainees following your skills analysis
- Automatic processing of satisfaction surveys for training courses completed





### **Challenge 6 – Support employees' careers**

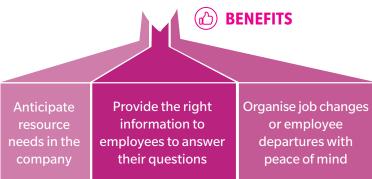
### LISTEN TO, ANALYSE AND SUPPORT STAFF NEEDS

Employees need to be supported throughout their careers. Human Resources must know how to listen to them, analyse their mobility needs or their desire to change jobs, and try to take measures to meet these needs within the company's limits. Retirement is also a subject that raises many questions.

You can rely on the performance of digital solutions to monitor the progress of your employees

### **✓** HIGHLIGHTS







### Challenge 7 – Communicate and engage

### ATTRACT AND RETAIN TALENT IN YOUR COMPANY

Attracting and retaining talent in the company has become a real challenge. Today, Human Resources must, firstly, make candidates want to apply to their company and, secondly, guarantee the well-being of their employees, because their motivation depends on it.

Find out how to become a committed player in the well-being of your employees below:



- Be in line with your employees' values
- Improve your environmental performance by offsetting your carbon footprint
- Improve the image of your employer brand to attract candidates and retain employees
- Facilitate communication between Human Resources and employees

#### ✓ HIGHLIGHTS



Automated sending of employee surveys to find out their status, expectations and needs



 Extraction of data from surveys to make them easier to analyse



 Participation in a wind farm creation project





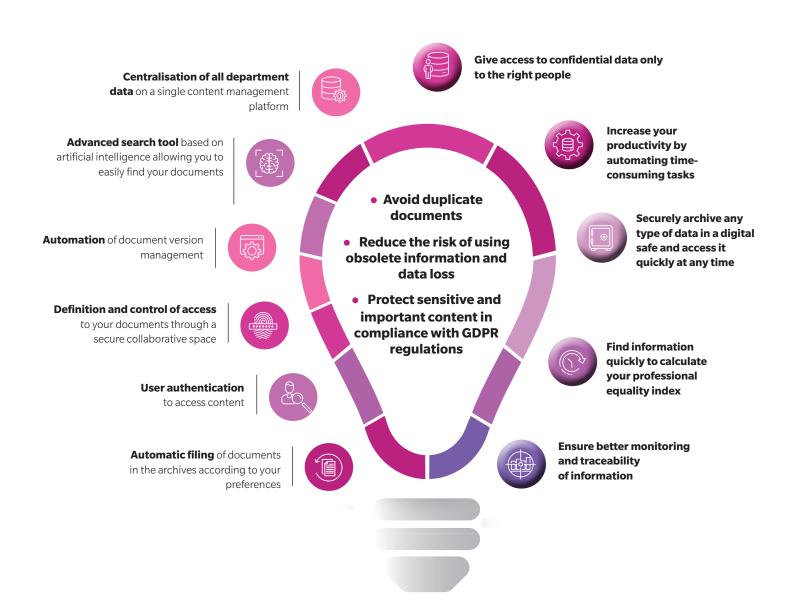
### Challenge 8 - Compliance with data and regulations

# ENSURE THE QUALITY OF HUMAN RESOURCE DATA AND COMPLIANCE WITH REGULATIONS

Data security is paramount for Human Resources teams who deal with personal and sensitive information every day. In addition to ensuring compliance with data protection regulations, Human Resources need reliable data to perform the relevant analyses and drive the company's human resource management strategy.

So you're wondering how to manage and secure your content?

Here's the answer:





**Customer case study 1: "Medical group"** 

# FIND OUT HOW KONICA MINOLTA HELPED A CUSTOMER IMPROVE ITS HUMAN RESOURCE PROCESSES...

Customer: • Large group of private clinics and hospitals in France

- 1.6 million patients seen and treated each year
- More than 125 institutions and centres

SUPPORT ITS CLIENT AND OFFER A DOCUMENT MANAGEMENT SOLUTION ADAPTED TO ITS STRUCTURE, TO MEET THE NEEDS OF ITS MORE THAN 200 DAILY USERS.



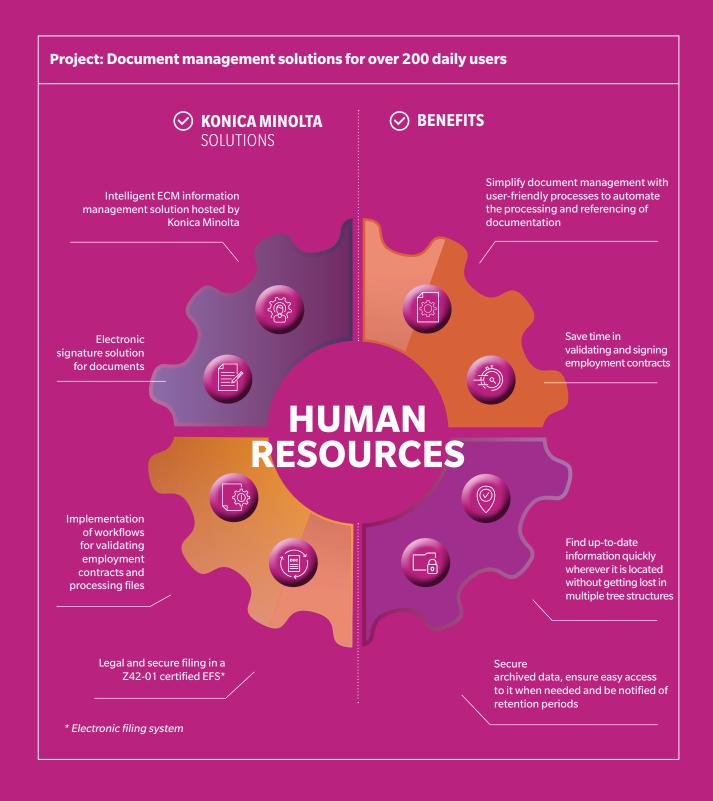
### THE CHALLENGES

- Improve the experience of the company's 26,000 full-time employees.
- Improve the management of Human Resources documents and processes: work contracts, task sheets, CVs, diplomas, administrative sanctions, sick notes, CPAM documents, insurance, pay slips and salary changes.
- Reduce the risk of losing documents and using obsolete information.
- Simplify archive management and comply with data retention periods.



Customer case study 1: "Medical group" (continued from page 13)

# FIND OUT HOW KONICA MINOLTA HELPED A CUSTOMER IMPROVE ITS HUMAN RESOURCE PROCESSES...



### GOOD REASONS TO CHOOSE KONICA MINOLTA TO DIGITISE YOUR BUSINESS!

### Guidance from A to Z,

from consulting to support

CAPTURE & DIGITISATION

EDM\* / ECM\*\*

WORKFLOWS / AUTOMATION

INTEGRATION, SUPPORT AND EVOLUTION



### A structured project methodology



\* EDM: Electronic document management
\*\* ECM: Enterprise content management



- Real proximity to our customers
- Experts certified Prince 2 and by our partners

- Customer service at your disposal: get in touch with your personal contact at any time by email or telephone; a team will take care of your remote maintenance or intervene on site.
- Strong IT expertise:
   Konica Minolta is ranked as the 5th largest IT services company.



### SUMMARY TO OPTIMISE THE MANAGEMENT OF YOUR BUSINESS

**ENJOY CUSTOMISED SUPPORT** FOR EACH DEPARTMENT IN YOUR COMPANY

